BUILDING SUPPLY

EPICOR

# Get the Insight Advantage With Epicor Solutions for Building Supply

*Increase customer engagement, optimise your operations, and grow your business with the #1 building supply software provider.*

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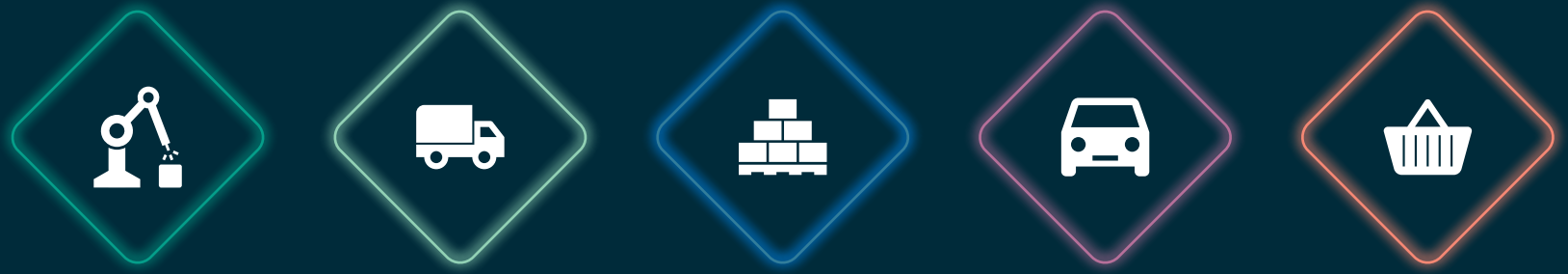
# About Epicor

We're here for the hardworking businesses that keep the world turning. You're the companies that make, move and sell the things we all need. Your industry is our industry, and we understand your business better than anyone. Our innovative industry solutions are carefully built to meet your needs while responding flexibly to your fast-changing reality. We accelerate your ambitions, whether you want to grow and transform, or simply become more productive and effective. That's what makes us the essential partner to the world's most essential businesses.



**Manufacturing** **Distribution** **Building Supply** **Automotive** **Retail**

# The Power of Partnership

For over 50 years, we have worked together with our customers to create industry-specific software solutions and services. Our customers help drive the continued success of these solutions by sharing their deep knowledge of their industries and providing product feedback. This helps us gain a clearer understanding of their challenges and, in turn, better serve our new and existing customer base. It is our client's success that inspires us to help them do more, sell more, deliver more, every day.

In addition, our experienced in-house solution engineering and professional services teams work closely with each customer to help ensure that every solution delivers the expected optimisations quickly and with due diligence. Our overarching goal? To create a true partnership with our customers.

# About BisTrack

## Made With Industry Experts, For Industry Experts

Epicor offers specialised ERP solutions for the industries we serve. For building suppliers, BisTrack is an excellent out-of-the-box fit. However, we understand that no customer has precisely the same business needs—so we offer several integrations and optional modules to curate and deliver a best-of-breed user experience.

## Made With You, For You

Epicor offers industry-leading solutions for building suppliers of all sizes. BisTrack was developed to manage the requirements of the building supply industries*, including:

- Builders Merchants
- Building Industry Merchants
- Building Supply Wholesalers
- Heavy Side Materials
- Landscaping
- Timber & Joinery Merchants
- Sawmills
- Plumbing Supplies Merchants

**Some Epicor Industry-focused solutions might not be available in all geographical regions.*

BisTrack is designed to streamline our customers' most critical business tasks:

- Sales Order and Transaction Management
- Project and Rebate Management
- Mobile Field Sales Management
- Manufacturers Configuration Management
- Configure, Price, Quote (CPQ) Management
- Warehouse Management
- Real-Time Inventory Management
- Delivery Dispatch Management
- Supply Chain Management
- eCommerce and Self-Service Management
- Purchasing and Forecasting
- Rental Management
- Simplified Financial Management
- Service and Maintenance
- Enterprise Content Management
- Business Intelligence
- Customer Relationship Management
- Electronic Data Interchange (EDI)

Building material suppliers need the right capabilities to manage workflows and perform these tasks every day. With Bistrack, you'll get the invaluable benefits of analysing and optimising your most critical work steps and business processes.

When you implement a modern ERP system like BisTrack, you'll get the insight advantage that makes a real difference to your business.

## Stay ahead of your competition

Enhance your inventory management and optimise your operational profitability with an ERP system focused on the building supply industry. Delight your customers with powerful mobile capabilities, including customer portals, when they are busy at construction sites and require fast responses.

**Improve operational visibility**
Use real-time business intelligence and self-service reporting. Measure and track your profitability while managing various complex supplier rebates and configuration schemes. Built-in, multi-entity and multilocation support are ready to help as your business thrives and grows.

**Enhance contractor and production builder operations**
Utilise a modern ERP system that enables contract-based operation and billing. Customer stratification and flexible pricing options support your customer's needs across multiple job locations or contracts. Stay in control of your delivery fleet with a modern commercial lorry routing system.

**Integrate your supply chain**
Become the building material supplier of choice for your customers through a better-integrated supply chain, helping ensure proper product availability when needed.

**Attract and educate top talent**
Take advantage of intuitive technology and browser-based capabilities for a future-focused business. Onboard new staff easily with available product training materials such as guided help, videos, traditional help, and access to the Epicor University Learning Management System (LMS).

**Enjoy the cloud advantage**
Optimise your cash flow and cost spending by moving to a more predictable cost model, OpEx vs. CapEx. Convert heavy, one-time investments into IT infrastructure, new or additional licences, and enhance modules into a more flexible financial payment option.

**Protect your organisation and reputation against the latest cyberattacks**
Benefit from enhanced security and standardised backup processes with our SaaS model. System upgrades and security patches are much simpler when your ERP system runs in the cloud.

Ultimately, BisTrack helps provide the required functionality to handle essential business tasks for building material suppliers and delivers vital benefits for organisations across the industry.

# Cloud: The Leading Choice of Our Customers

Epicor continuously invests in and develops a better industry ERP cloud experience. With the need for more robust business resilience, high availability and disaster recovery options, and an authentic mobile user experience, building material suppliers choose our SaaS cloud solution to streamline operations and drive results.

Our cloud experience is based on five principles:

**1**

### Make. Move. Sell

Deep industry innovation partnered with proven expertise to make, move, sell

**2**

### Connect

Open services and applications that drive your unique data supply chain

**3**

### Accelerate

Accelerate your ROI through intuitive, adaptable, experiences, insights tools and customisations

**4**

### Optimise

Adaptative and modular core ERP technology as your digital foundation

**5**

### Scale

Advanced native cloud services, on-premises or hybrid deployments for business continuity and resilience

Each principle benefits our customers in their day-to-day work. We help our customers focus on what they excel at while making processes easier, faster, and more cost-effective.

# Epicor at a Glance

**4,400+ employees**

**Serving 150 countries**

**21K+ customers**

**120,000 Epicor cloud users**

**2.3M+ daily users**

Gartner

**Named a Leader in the 2023 Gartner® Magic Quadrant™****

Epicor is a global company, employing over 4,400 people with offices in 34 countries—including the United Kingdom, Germany, Australia, Canada, the U.S., Mexico, United Arab Emirates, Singapore, Malaysia, Indonesia, Hong Kong, and China. Our internationally connected development teams take care of implementing and adjusting country-specific functionalities (CSF) and local compliance regulations, as well as developing market-specific ERP solution enhancements. Our goal? To help you be successful.

***Gartner, Magic Quadrant for Cloud ERP for Product-Centric Enterprises, 03 October 2023, Greg Leiter, et.al. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organisation and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose. GARTNER is a registered trademark and service mark, and MAGIC QUADRANT is a registered trademark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and are used herein with permission. All rights reserved.*

# The Building Supply Industry Runs on Epicor

To remain competitive and thrive in a crowded market, you need to pivot quickly by adopting new technologies and business models, adapting to supply chain dynamics, and streamlining your work environments and practices. Our solution teams understand that every country and every customer is unique. If you're interested in implementing a new ERP system or upgrading your current ERP solution, contact your local Epicor team. Discover the possibilities and receive more information about a modern ERP solution best suited for your organisation and your industry.

Trust Epicor to help you accelerate growth, maximise profitability, and position your business for the future.

*Read more about BisTrack here*

**“The Epicor BisTrack Delivery App, when used in conjunction with Journey Planner, gave us the flexibility to create a Click & Collect process within 24 hours. Bradfords was able to continue serving customers while maintaining social distancing, ensuring the safety of our customers and employees, whilst our competition had to remain initially closed.”**

*Jonathan Chard*
Group IT & Digital Director | Bradfords Building Supplies Ltd.

**“We are still expanding, so it was crucial we chose a supplier who was ready to support us and help us on our journey.”**

*Jeff Low*
Director | Rembrand Timber

## We're here to help

If you have questions or would like to arrange a product demo, contact us today.

**Contact Sales** | **BisTrack UK**

We're here for the hard-working businesses that keep the world turning. You're the companies that make, move, and sell the things we all need. Trust Epicor to help you do business better. Your industry is our industry, and we understand you better than anyone. By working hand-in-hand, we get to know your business almost as well as you do. Our innovative industry solution sets are carefully built to fit your needs and respond flexibly to your fast-changing reality. We accelerate ambitions, whether you want to grow and transform, or simply become more productive and effective.

*That's what makes us the essential partner to the world's most essential businesses.*

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**Contact Us Today:** info@epicor.com | **www.epicor.com**

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